

KEY PERFORMANCE INDICATORS CLIENT EVALUATION FORM

This form is intended to assess the performance of the Cardinal Real Estate Partners, LLC (“Cardinal”) sales representative during the recently completed project for Grubb Properties.

Client Manager: Robert Miller

Cardinal Representative: John Culbertson

Project Location: Morrison Land Tract II

Please use the following scale to rate the performance of the Cardinal sales representative:

1 – Poor; 2 – Fair; 3 – Good; 4 – Very Good; 5 – Excellent

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| 1. How successful was the Cardinal representative in understanding Client’s requirement? | 1 | 2 | 3 | 4 | 5 |
| 2. How thorough was the Cardinal representative? | 1 | 2 | 3 | 4 | 5 |
| 3. How accessible was the Cardinal representative? | 1 | 2 | 3 | 4 | 5 |
| 1. How effective was the Cardinal representative in securing the best possible terms for Client? | 1 | 2 | 3 | 4 | 5 |
| 2. How effective was Cardinal in coordinating the project and in providing a communications link between the Cardinal representative and Client? | 1 | 2 | 3 | 4 | 5 |
| 6. Overall rating? | 1 | 2 | 3 | 4 | 5 |